

TOURISM & HOSPITALITY

Despite the challenging and volatile market conditions worldwide, Malaysia's tourism industry has shown resilience and robustness in 2017. For SEDC's Tourism & Hospitality Division (THD) it continued to face strong competition from the establishment of new hotels and shopping complexes around the city as well as budget hotels and B&B operators. For the year 2017, the Division performed fairly well with an estimated Group Profit Before Tax (PBT) of RM1.962 million. Out of 15 operating companies under the Division, 7 performed above budget and 10 were profit making for 2017.

THD continued to pursue new projects and attractions as well as regular maintenance and up keep of its existing properties. These include :

- Refurbishment of guest rooms at Grand Margherita Hotels' Sadong Wing, completed in September 2017.
- Darul Hana Bridge completed in November 2017.
- Riverside Majestic Hotel Astana Wing, completed end of 2017.
- Refurbishment & upgrading of steamship building and other facilities at Kuching Waterfront.
- Refurbishment & upgrading of clubhouse, fairways, halfway huts, bridges and commissioning of online operating/scoring system at Damai Golf & Country Club

The Division is planning to undertake the following major projects and initiatives in order to remain a major State tourism player and to grow SEDC's tourism portfolio with 5 projects under planning and 4 projects under study.

◆ DAMAI BEACH RESORT

Refurbishment/upgrading of:

- i. Block 1, 2 & 6 (98 rooms & corridor areas)
- ii. New Chalets (15 units/56 rooms & suites)

◆ RIVERSIDE MAJESTIC HOTEL

Refurbishment/upgrading of:

- i. Existing guestrooms & corridors (241 rooms)
- ii. Sarawak Chamber grand ballroom, meeting rooms, hotel lobby interior decoration, main entrance façade & arrival porch

◆ Four new projects that are under study are as follows:

- Tanjung Datu Beach Resort
- Damai Residential Property Development
- Damai Central Phase 2
- Marina Homes Project, Damai



In line with its objective to deliver quality service, T&H group of properties were duly recognized for their efforts at the Sarawak Hornbill Tourism Awards 2015/2016 held on 24th November 2017:

- Outstanding Food Outlets (Best Hawker Center) - Topspot Food court Kuching
- Outstanding Tourism Attraction & Events (Best Man-Made Attractions) – Sarawak Cultural Village
- Outstanding Hotel & Accommodation Provider (Best 4-Star Hotel/Resort) – Grand Margherita Hotel Kuching.
- Damai Golf & Country Club - Nominated as the most improved golf courst by PAR Golf Magazine and Malaysia Golf Association (MGA).

Moving forward, the Division will continue to expand its portfolio with the materialization of its projects and by generating new businesses in 2018.



Riverside Majestic Hotel & Shopping Mall, Kuching

Kuching Waterfront



Damai Central, Santubong



AGRO-FOOD BASED

SEDC's Agro-Food sector went through a major recovery period in 2017 in its livestock sector and experienced slight improvement in its aquaculture business. This is due to a significant increase in the demand of live cattle required by the Department of Veterinary Sarawak under the Pawah Scheme and as for aquaculture sector we have managed to control and reduced the spread of the Early Mortality Syndrome (EMS) and Enterocytozoon Hepatopenaei or fungus infection (EHP).

As a result of these improvements, the Group of Companies managed to achieve positive performance with a Profit Before Tax (PBT) of RM19.905 million at the group level and at SEDC level, the actual Profit Before Tax (PBT) was RM12.033 million.

Livestock Activity

Rosewood Station Pty Ltd performance improved in 2017, as a result of the increase in the calving rate (natural increase) of 9,478 heads and the sales of 6,461 heads of cattle has contributed to the Profit Before Tax ("PBT") of the company amounting to RM5.088 million.

PPES Ternak Sdn Bhd registered a total sales of 2,963 heads of cattle in 2017 which comprise of 741 heads of cattle for Qurban and 232 heads of cattle for the daily sales and 1,990 heads supply to Department of Veterinary Sarawak.

Aquaculture Activity

With slight recovery of farm operation, PPES Aqua (Santubong) Sdn Bhd managed to increase its production to 369.4 tonnes of white prawns (Vannamei) as compared to the target of 280 tonnes for year 2017.

Plantation Activity

Good Harvest Plantation Sdn Bhd in Asajaya increased its production of coconuts by 171,825 nuts in 2017.

SOP Karabungan Sdn Bhd in Karabungan, Miri generated a PBT of RM10.646 million with an average production of 39,828 metric tonnes of Fresh Fruit Bunch ("FFB").

New Project in 2017

Works on the proposed Siburan Halal Abattoir Complex commenced in 2017 with land clearing, earth filling and ground levelling. Expected to be completed in October 2019, this complex has a daily slaughtering capacity of 100 heads of cattle, 50 heads of goats and 50 heads of deer's.

Other up-coming projects undertaken or understudy by the group include:

- Mud crab project
- Gaharu Plantation project
- Swiftlet eco-park
- Warehouse project



Proposed Halal Abattoir Complex Package 2, Siburan

Commencement Date	28 March 2018
Expected Completion Date	27 October 2019
Status	10.00% (Act) vs 10.00% (Sch)



Installation of Beam Formwork for Halal Abattoir Building in Progress

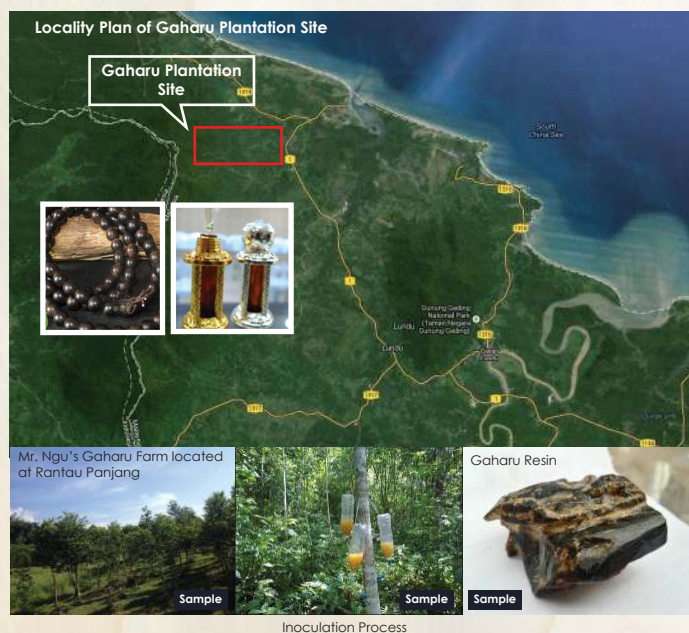


Holding Yard
1. Backfilling and Soil Compaction at 1st Section Completed
2. 2nd Section of Ground Beam Completed



Aerial View

GAHARU & MUSANG KING DURIAN PLANTATION PROJECT INCORPORATING AGRO - TOURISM, KAMPUNG PUEH, SEMATAN



Durian Farm

Indoor Aquaponics

Petting Zoo



DEVELOPMENT OF PASTURE AT KARABUNGAN FARM



Cattle Grazing



Cattle Holding Yard



Cattle Branding



Hazardous Mimosa Weed Control Programme

Development Of Pasture At Karabungan Farm



PROPOSED MUD CRAB CULTURE PROJECT



Mudcrab Hatchery



Mudcrab transfer to grow-out ponds



Harvesting and Grading



Export



Packaging



PROPOSED SWIFTLET ECO PARK PROJECT, JEMORENG & DARO DISTRICT •
PROPOSED WAREHOUSE PROJECT, SEJINGKAT •



Proposed Swiftlet Eco Park Project, Jemoreng & Daro District



Proposed Warehouse Project, Sejingkat



The establishment of Entrepreneur Development Division (EDD) in SEDC is aimed at achieving the objectives of Bumiputera Commercial and Industrial Community (BCIC) policy in developing more genuine Bumiputera entrepreneurs in commerce and industry.

Our key objectives are:

- To develop successful, competitive and genuine Micro, Small and Medium entrepreneurs;
- In line with the objective of capacity and capability building, to encourage entrepreneurs to attend basic, intermediate and advanced courses and training continuously;
- To provide customer friendly and an efficient services delivery system for all our programmes and support services;
- To instil the culture of financial discipline for loan and rental payment amongst Bumiputera entrepreneurs.

The entrepreneur development programmes are broadly categorized into four major areas, namely financial aids schemes for the Micro and SME entrepreneurs, providing an affordable business premises and office space, entrepreneurial training to enhance their capacity and assisting in the marketing and promotional activities.

Skim Niaga Jaya, Skim Niaga Perintis, Skim Niaga Perdana, Commercial Broiler Farming, Program Peningkatan Usahawan Bumiputera (PUTERA) are for micro entrepreneurs. Whereas Skim Pinjaman Industrial Kecil & Sederhana (SPIKS) is targeted to SME entrepreneurs.

As at end of a total of 228 entrepreneurs were given financial assistance under the Financial-Aid scheme. SEDC continued to develop and Implement various business infrastructures and facilities such as Business Premises, Ready Built Factory, Pusat Inkubator dan Bimbingan Usahawan (PIBU), lots in Shopping malls and Rest Centres throughout the State to assist Bumiputera entrepreneurs to trade.

As at December 2017, 144 participants or 94% were registered as full time members while another 3,155 participants registered as part time members under PIBU. Our Business Premises registered 80% occupancy i.e. 356 lots were occupied at 25 locations throughout the State.

Through capacity buildings, SEDC aims to provide awareness, training, knowledge and guidance to entrepreneurs in order to increase their management skills.

As at December 2017, 79 courses were conducted which benefited 3,150 participants. 59 courses were organized by SEDC while 20 course were jointly collaborated with other agencies. Marketing and promotional activities was also held to promote our products and services by organizing carnivals. SEDC also collaborated with other Government agencies and participated in national events to promote local products.

For the year 2017, SEDC had organized and participated in 39 events, benefiting 1,652 entrepreneurs. These events were either organized by SEDC or jointly collaborated with other agencies.



Entrepreneur Development Courses Organised by SEDC



KURSUS PENGURUSAN KEWANGAN PEMBINAAN

16-18 January 2017,
Dewan Kenyalang, Menara SEDC Sarawak



KURSUS PEMROSESAN BERASASKAN COKLAT

23-24 Mei 2017, Bangunan Persekutuan Perkumpulan Wanita Sarawak, Sri Aman



PENGENALAN INDUSTRI PEMBINAAN (PENGGOSAN)

23-25 Oktober 2017, Bilik Seminar, Limbang



LATIHAN PENYEDIAAN MAKANAN BARAT

13-15 December 2017, SG Academy, Kota Samarana



SEDC SKILL-PRENEURS PROGRAM 18-21 FEBRUARY 2017, DEWAN SUARAH SRI AMAN



Marketing & Promotional Activities



SEDC Get Together - Sale of Work 30 Disember 2017



Jualan di lobi hotel Riverside semperna Konvensyen PBB 2017



Regatta Sarawak at Kuching Waterfront 10-19 November 2017



Bazar Raya Satok 15-25 Jun 2017



MARA-OISCA International Business Forum (MOIBF) 14-17 November 2017



Hari Kraf Kebangsaan Kuala Lumpur 22 February - 6 March 2017



Halal Fiesta Malaysia 23-27 August 2017



SEDIDIK CHILD & FAMILY DEVELOPMENT PROGRAMME

ANNUAL REPORT 2017
SARAWAK ECONOMIC DEVELOPMENT CORPORATION

SEDIDIK HIGHLIGHTS 2017

As at 31 December 2017, SeDidik operates 78 centers serving 1,807 children from 1,626 families. Out of these, 64 are rural centers and 14 are urban centers. Services offered are;

Taska



Play upon arrival – Taska SeDidik Perdana Pending

Tadika



Early Mathematics activity in SeDidik Mutiara RPR Sebiew, Bintulu

Before & After School Care Services



Before & After School Care children in SeDidik Perdana Sibu Waterboard

SeDidik provides special programmes that enhance the children's learning abilities. These programmes include;



KINDERGYM

To develop successful, competitive and genuine Micro, Small and Medium entrepreneurs;
In line with the objective of capacity and capability building, to encourage entrepreneurs to attend basic, intermediate and advanced courses and training continuously;
To provide customer friendly and an efficient services delivery system for all our programmes and support services;
To instil the culture of financial discipline for loan and rental payment amongst Bumiputera entrepreneurs.



KINDERGARDENING

Kindergardening is a module where children are taught Science and Mathematics in a practical manner. Children are exposed to basic knowledge about plants (vegetables and herbs) and their life cycle and basic gardening equipment and techniques.



MUSIC CLASS

SeDidik music class is facilitated by committed teachers who use creative music & group ensemble playing for a relaxed & worry-free learning environment. Classes are designed for students to learn how to play music & appreciate the joys of experiencing music



**KELAS BIMBINGAN IQRA' / AL-QURAN**

Kelas Bimbingan Iqra' / Al Quran is conducted in a small and friendly classes were the perfect environment for children to settle in comfortably and begin learning to read. Supportive tutors guides children during classes, perfecting their reading of Iqra' in accordance with the rules of Tajweed before switching to Al Quran.

**DIGITAL LIBRARY**

SeDidik@PUSTAKA Digital Library Programme is a collaboration between SeDidik and Pustaka Negeri Sarawak. Children, teachers, parents and local community will be able to access free information in Pustaka Negeri Sarawak (teaching and learning materials). Digital Library Programme introduces new approach in teaching and learning (using laptop in class) and it provides opportunity to children to learn interactively in their class.



PROJECT HIGHLIGHTS



PROJECTS

HIGHLIGHTS OF 2017

In 2017, the Corporation continued with the implementation of the Golden Bridge across Sungai Sarawak, its new Menara SEDC at the Isthmus and the new 18-Storey Riverside Majestic Premier Wing Hotel project at Jalan Tunku Abdul Rahman, Kuching.

SEDC was entrusted by the State Government with the implementation of the Golden Bridge costing RM35.0 million. Renamed as the Darul Hana Bridge when it was officially opened to the facility-public in November 2017, the Darul Hana Bridge immediately became an iconic and popular infra-structure facility in Kuching.

Works on the new and contemporary Menara SEDC continued in 2017 and we look forward to relocating to Menara SEDC in early 2018. As a Green Building Index (GBI) compliant building, the new Menara SEDC will enhance SEDC's corporate profile as a leading agency in the State.

As part of our initiative to provide affordable business premises to local entrepreneurs, SEDC completed Medan Niaga Sri Aman in July 2017. Works on the Miri Business Premises are ongoing with expected completion in the middle of 2018.





PROJECT COMPLETED PROPERTY/ ENGINEERING & PROJECT MANAGEMENT

Darul Hana Bridge Across Sungai Sarawak

Status : Completed On 17 October 2017



New Riverside Majestic Hotel Astana Wing

Status : Completed On 12 December 2017



Borneo 744 Blue Ocean Entrepreneurs Township, Bintawa

Status : Completed On 9 February 2017



Upgrading Of Guest Rooms & Lift Lobby, Sadong Wing, Grand Margherita Hotel

Status : Completed On 16 September 2017



Medan Niaga Sri Aman

Status : Completed On 22 May 2017



Upgrading Of Outdoor Dining & Terraced Area, Grand Margherita Hotel

Status : Completed On 16 September 2017



Renovation Works For New Kuching Regional Office At UTC, Kuching



Kuching Waterfront Jazz Festival at Grand Margherita Hotel





PROJECT UNDER IMPLEMENTATION PROPERTY/ ENGINEERING & PROJECT MANAGEMENT

New Sedic Tower At The Isthmus

Status : Completed On 31 January 2018



ID Work For New Sedic Tower At The Isthmus

Status : Completed On 5 February 2018



Supply & Installation Of Food Service Equipment For 18 Storey New Hotel

Status : Completed On 23 August 2018



New Commercial Cum Food Court Complex, Miri

Status : Completed On 29 August 2018



Proposed Halal Abattoir Complex Package 2, Siburan



Aerial View



Installation of Beam Formwork for Halal Abattoir Building in Progress



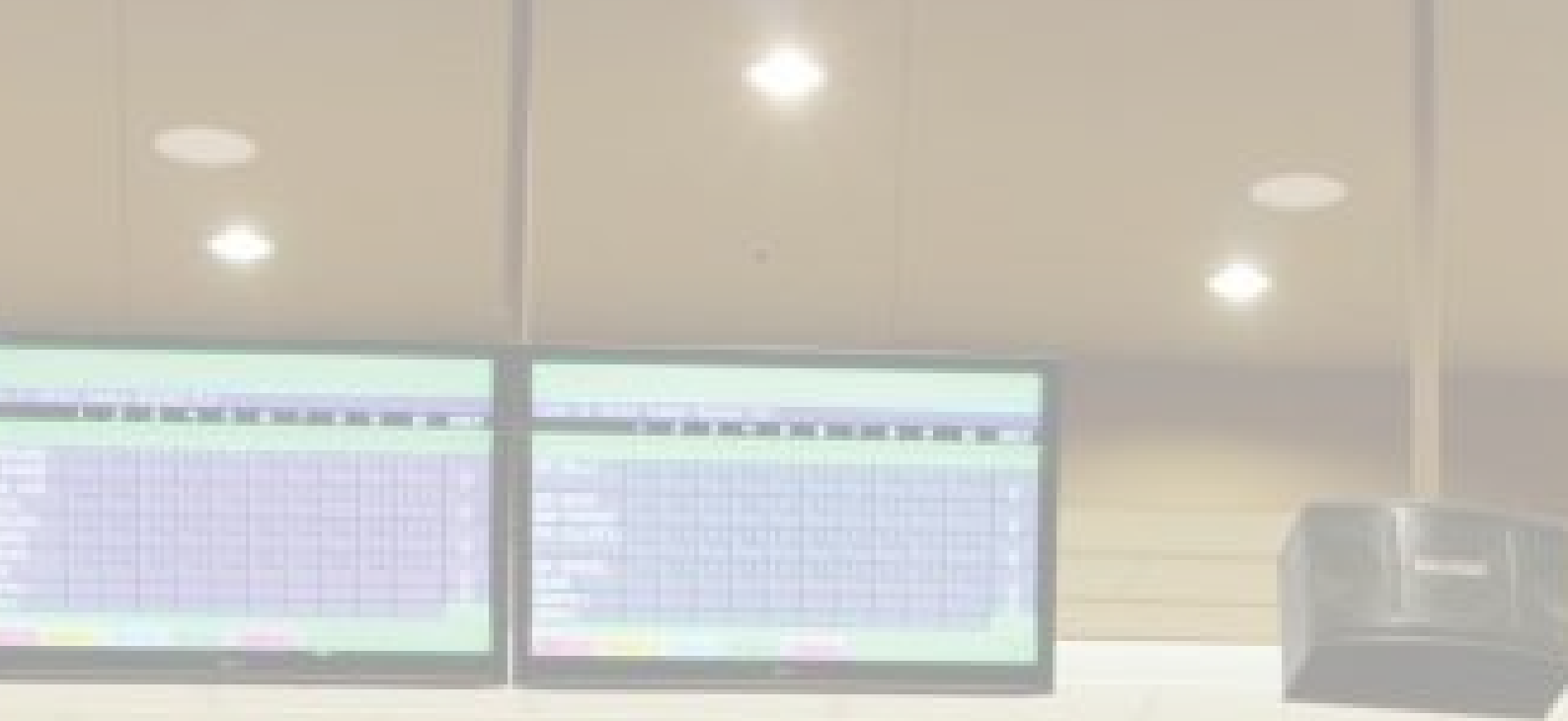
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Proposed Development Of Tanjung Datu Beach Resort, Sematan





CORPORATE CULTURE



SEDC Management Retreat to Lombok 7 & 8 March 2017



Corporate Culture & Shared Values We Care Culture



Festive Collection for Junior Staff



Wedding Gift to staff



Gift for New Born



Staff Birthdays



Staff Collection for bereavement



Festive Celebration - Majlis Gawai Raya SEDC



20 July 2017,
Sarawak Chamber, Riverside Majestic Hotel, Kuching



SEDC Appreciation Ceremony 2017

Certificate of Appreciation for
In-house Committees

1 March 2017
Dewan Asajaya, Grand Margherita Hotel, Kuching

No.	Committees	No. of Recipients
1.	Floor Ambassador Team	12
2.	OIC of Assets	34
3.	QMS Auditors	25
4.	SSP Evaluation Committee	14
5.	5S Training Working Committee	5
6.	5S Promotion Working Committee	3
7.	5S Audit Working Committee	4
8.	5S Auditors	23
9.	5S Facilitators (26) & Group Leaders (24)	50
10.	5S Awards	48
TOTAL		218

